We claim:

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A phosphoric ester of the formula I

 $(R^1)_a$ $(R^2)_b$ $(R^3)_a$

where

each R^1 is independently a group $O = R^4$ (II),

 R^4 and R^5 are each independently halogen, OR^6 , SR^6 ,

 $(R^1)_{a-1}$ (III) group, $(R^3)_c$

 R^6 and R^7 are each independently H, C_1 - C_{20} -alkyl or C_2 - C_{4000} -alkyl which is interrupted by at least one moiety which is selected from O, S and R^8 , and R^6 and R^7 together with the nitrogen atom to which they are bonded may also form a ring, and R^6 and R^7 are also aryl, aralkyl or cycloalkyl; and

 R^8 is as defined for R^6 and R^7 ;

R² is a polyisobutene radical;

each R^3 is independently OH, C_1-C_{24} -alkyl, C_1-C_{24} -alkoxy or halogen;

a and b are each a number from 1 to 3 and

c is a number from 0 to 4,

where the sum of a, b and c is from 2 to 6,

and salts thereof.

- 5 2. A phosphoric ester as claimed in claim 1, wherein a is 1.
 - 3. A phosphoric ester as claimed in either of claims 1 or 2, wherein b is 1 or 2.
- 10 4. A phosphoric ester as claimed in any of the preceding claims, wherein c is 0 or 1.
- A phosphoric ester as claimed in any of the preceding claims, wherein R² is a radical derived from a reactive polyisobutene.
 - 6. A process for preparing a phosphoric ester as defined in any of claims 1 to 5, by
- 20 a) reacting an aromatic hydroxyl compound of the formula V

$$(OH)_a$$

$$(R^2)_b$$

$$(R^3)_c$$

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where R^2 and R^3 and also a, b and c are each as defined in any of claims 1 to 5 with a phosphorus oxide halide and

- b) subsequently reacting the reaction product from step a) optionally with water, at least one alcohol, at least one thiol and/or at least one amine.
- A phosphoric ester-containing composition obtainable by
 - a) reacting an aromatic hydroxyl compound of the formula V as defined in claim 6 with a phosphorus oxide halide and
- b) subsequently reacting the reaction product from step a)

 45 optionally with water, at least one alcohol, at least one thiol and/or at least one amine.

- 8. The use of phosphoric esters as defined in any of claims 1 to 5 or of a phosphoric ester-containing composition as defined in claim 7 for surface modification of organic or inorganic material, as a corrosion inhibitor, friction modifier, emulsifier, dispersant, adhesion promoter, wetting agent, wetting inhibitor, volatilizing agents or printing ink additives.
- 9. The use as claimed in claim 8, wherein R⁴ and R⁵ are each independently OR⁶, SR⁶ or NR⁶R⁷.
 - 10. A fuel and lubricant additive comprising a phosphoric ester as defined in any of claims 1 to 5 or a phosphoric ester-containing composition as defined in claim 7.

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- 11. A fuel and lubricant composition comprising a main amount of a hydrocarbon fuel or of a lubricant and a phosphoric ester as defined in any of claims 1 to 5 or a phosphoric ester-containing composition as defined in claim 7 and also optionally at least one further additive.
- 12. An additive concentrate comprising a phosphoric ester as defined in any of claims 1 to 5 or a phosphoric ester-containing composition as defined in claim 7 and at least one diluent and optionally at least one further additive.
- 13. A printing ink comprising a phosphoric ester as defined in any of claims 1 to 5 or a phosphoric ester-containing30 composition as defined in claim 7 and at least one colorant.

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